

# COSTUME JEWELRY COLLECTORS INT'L

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Dear Jewelry Lover:

This is our 7th annual convention, and we've decided that's our lucky number. Yes, after much deliberation, we have decided to hang up our event planning hats and this will be our LAST convention. We've had a blast bringing you some wonderful events and want to make our final convention the best of all. You don't want to miss it!

We're looking forward to seeing you in October as we recall the divinely decadent 1980s with a **Lifestyles of the Rich and Fabulous** weekend! Join us as we return to the Providence, Rhode Island area, the home of American costume jewelry manufacture during its golden years for our farewell event.

## WHERE AND WHEN:

We'll gather for our seventh annual CJCJ Convention at the **Radisson Hotel Providence Airport** (located in Warwick, R.I., a suburb of Providence) on **Oct. 20-22, 2017**.

Room rates are discounted at the convention hotel: \$109 double or standard king/\$129 king suite. Learn more on page 2.

Keep in mind when making your travel plans that we generally have pre-convention activities arranged (transportation on your own) for Thursday prior to the event. These can include shopping opportunities, jewelry-related tours, and receptions for our attendees so watch for more news on our website as planning continues.

Should you decide to come in early or stay a day late, you'll be close to jewelry-related destinations (like the famed stone warehouse Wolf E. Myrow!) and many tourist attractions in picturesque New England. Recommended destinations will be included in the convention information packet mailed to you prior to the event, but you can also visit our website at [www.costumejewelrycollectors.com/cjci-convention-2017/](http://www.costumejewelrycollectors.com/cjci-convention-2017/) to stay up to date with convention-related news and information.

## WHO CAN ATTEND:

All friends of Costume Jewelry Collectors Int'l are welcome to register on a first-come, first-served basis. There are no additional dues required to attend beyond the registration fee for the event. **Registrations are limited due to space limitations at the hotel, so you are encouraged to get your payment in early to reserve your spot.**

## WHAT WE'LL BE DOING:

Throughout the weekend we offer a variety of **educational presentations and workshops**. We'll also have an open-to-the-public **show on Saturday**, share meals together, and have plenty of free time scheduled for catching up with old friends and making new ones. We're also planning a **Saturday evening Lifestyles of the Rich and Fabulous** gala filled with entertainment, fun and surprises. Wear your favorite 1980s style attire to join in on the fun!

Our speakers and workshop presentations scheduled for 2017 will include:

- **Pat Ciner Hill of Ciner New York** accepting this year's CJCJ Achievement Award honoring her family's business and their contributions to the costume jewelry industry.
- **Julien's Auctions** will be displaying a portion of the Joseff of Hollywood movie-worn jewelry being sold this fall!
- **Elyse Karlin of ASJRA** (Association for the Study of Jewelry and Related Arts) conducting two Sunday morning workshops: "Arts & Crafts vs. Art Nouveau" and "Jewelry of Iconic First Ladies".

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- **Erik Yang** will make a presentation titled: “The 1980s: The Trends, the Influences, and the Designers.”
- **Julie Irving** will be sharing “Schiaparelli Jewelry: A Study of Collaboration.”
- **Deirdre Zahl** will present “Ciner & Candy Shop Vintage: Tradition and Modern Whimsy Meet in a New Collaboration Between Ciner Manufacturing and an Emerging Jewelry Designer.”
- **Sharon Schwartz** presenting information gleaned for her recent book *Eisenberg Originals: The Golden Years of Fashion, Jewelry, and Fragrance, 1920s-1950s*.
- Visit the CJCI website for more announcements as our planning continues.

## **COST FOR THIS EVENT:**

The registration fee for this event will be **\$390 via PayPal** or discounted to **\$370 when paying by check or money order**. An additional **\$30 fee** will be assessed for those requesting a half or whole table for the Saturday Show and Sale. See page 4 for more details. A **\$20 Education Fund Donation** to participate in Kevin Friedman’s Friday morning beading workshop (see page 4) can also be added to your registration payment (class limited to first 20 paid registrants).

The basic registration fee includes a Friday evening dinner buffet; Saturday continental breakfast, lunch, and buffet dinner; and Sunday morning breakfast buffet; admission to our Saturday show and sale for non-sellers (which will once again be open to the public); and admittance to education sessions and workshops open to all attendees.

**Since space is limited, spouses, other family members, and/or guests who would like to partake in meals served to attendees or attend workshops/classes that are part of planned convention activities are required to pay the full registration fee.**

## **HOW TO REGISTER:**

**Download, print, and completely fill out your registration form**, and mail it along with your check (made payable to CJCI) by the registration deadline: **August 31, 2017**

Or, you may remit your registration payment via PayPal using the appropriate Pay Now button on the convention page located on our website at [www.cjci.co](http://www.cjci.co) (that’s .co rather than .com). Please return the registration form by U.S. mail or scan and email to [melinda@cjci.co](mailto:melinda@cjci.co) (that’s .co not .com). **Your registration will not be deemed complete until your form is received.**

Registrations will be accepted on a first-come, first-served basis. Sale tables will also be assigned on a first-requested basis. We expect a sellout for this event prior to the registration deadline, and we anticipate all available sale tables to be taken. **Sale tables will be assigned in the order registrations are received. Registering early will increase your likelihood of being assigned one of the 57 tables in the main ballroom** rather than being assigned to overflow space. All registrations/sale table requests received after sellouts occur will be placed on waiting lists and notified accordingly if we have cancellations.

You will be sent a follow-up email (or note via U.S. mail if you do not provide an email address on your registration form) confirming your registration within two weeks of receipt of payment. **Expect to receive an attendee information packet several weeks prior to the event** providing more details about our plans for the weekend and any special instructions you will need along with tourist information and tips for successful selling.

## **HOTEL RESERVATIONS:**

Our discounted rate for a deluxe double room or standard king at the Radisson Hotel Providence Airport is only \$109 per night, and executive suites with one king bed are \$129 per night (plus applicable state and local taxes). **To reserve your room, call the Radisson directly at (401) 739-3000** and mention Costume Jewelry Collectors Int’l to receive the discounted room rate of your choice. You are welcome to room with another attendee, if you would like to share expenses.

The convention hotel will very likely book to capacity as the event approaches. **You are encouraged to make your hotel reservations early.** Although you're not required to book a room at the Radisson to register for the convention, it is recommended so you can take part in impromptu gatherings of attendees and informal jewelry shopping commonly referred to as "room hopping" taking place before and during the event. Overflow space will be available at the Hampton Inn across the street from the Radisson. Information for both hotels is located on our website. If you find that you will not be needing your room, we ask that you cancel the reservation as soon as you know so other attendees can make use of the space.

### **CANCELLATIONS:**

We understand that unavoidable circumstances may require cancellation of your CJCI Convention 2017 registration. All cancellations made prior to the registration deadline of August 31, 2017 will be subject to a \$35 processing fee.

**Cancellations made after August 31, 2017 will be subject to the following schedule:**

Sept. 1-10	– 75% refund
Sept. 11-20	– 50% refund
Sept. 21-30	– 25% refund
After Sept. 30	– No refund will be issued

You also have the option of donating your refund to the CJCI Education Fund or CJCI General Fund at any time if you determine you will not be able to attend after paying your registration fee. CJCI donations are NOT tax deductible.

**Note:** *If you must cancel, be certain to call the hotel directly to cancel your room reservation to avoid being charged.*

### **SATURDAY SHOW AND SALE/IN-ROOM SELLING:**

The procedure for show permits and sales tax collection in Rhode Island will be the same as for our 2016 event. In addition to paid permits CJCI has to obtain to hold an open-to-the-public show, **we are required to issue a Temporary Permit to each show exhibitor the day of the sale.** The cost for these permits is included in the **\$30 fee** you will be charged if you request either a half or whole selling table. Tables are six feet in length and limited to one per person. White tablecloths are provided by the hotel.

Your Temporary Permit must be displayed at your sale table. Each exhibitor will also be required to collect state sales tax for non-dealer transactions taking place during the show while it is open to the public from 10 a.m. to 3 p.m. They will then be on the honor system to remit any sales tax collected to CJCI along with a state-issued form at the conclusion of the show. Any sums remitted will be delivered to the tax office on behalf of our exhibitors by CJCI. This is the procedure we are required to follow in acceptance of the state permit issued to CJCI as the show's promoter. **Please do not request a table if you are not willing to follow this procedure.**

Most sales made at our shows occur among attendees and from dealer to dealer, so this does not have a great impact on vendors who request tables. Traditionally, a small percentage of sales during our shows have been to non-dealer shoppers who come in during the public portion of the sale. We do not anticipate that changing a great deal in 2017, but **we will be paying to advertise the show to the public in two publications and online so vendors do need to be prepared to collect sales tax.** Part of the \$30 fee you will be charged for your half or whole table will help to pay for local advertising.

We will also have armed guards providing security for the show this year as well as secret shoppers keeping an eye on the sales floor. Even with the presence of these deterrents, we encourage exhibitors to **display valuable items in secure showcases** whenever possible. Additionally, a list of in-room selling and show best practices will be included with the registration packet attendees receive several weeks prior to the event.

**Attendees planning to sell collectible jewelry in their hotel rooms can request display tables to be delivered for a \$10 per day table fee payable to the hotel.**

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If you need tables for this purpose, it is your responsibility to ask for them when calling the Radisson to make your hotel reservation and confirm delivery to your room when you check in to the hotel. If you wait until you arrive at the hotel to make this type of request, there is no guarantee it can be honored. Please be respectful to hotel staff if they cannot accommodate requests for in-room selling tables that were not made prior to the event.

#### **FRIDAY MORNING JEWELRY-MAKING WORKSHOPS:**

**Kevin Friedman** is back by popular demand! Kevin, a master beader and jewelry craftsman, will give participants a hands-on lesson in beading based on work from his native country of South Africa. Each student will complete an easy-to-follow project. This class will take place on Friday morning, Oct. 20, prior to registration. The cost is a \$20 donation to the CJCI Education Fund (not tax deductible) added to your convention registration payment. This class is limited to the first 20 paid participants.

**Wendy Gell**, renowned for her fun wristies along with other amazing costume jewelry designs, will also be back with us after a hiatus in 2016 to offer a jewelry crafting workshop on Friday morning. Past participants have given this workshop rave reviews! The fee for this class is \$160, and should be paid directly to Wendy. See the CJCI website for more information.

#### **WELCOMING MIXER FOR FIRST-TIME ATTENDEES:**

We encourage all first-timers to join us for a casual welcoming mixer on Friday evening prior to dinner to get to know others as we kick off the weekend. We also invite experienced jewelry convention attendees to serve on our Welcoming Committee to greet and assist our first-time attendees. **If you would like to serve on our Welcoming Committee as a repeat attendee, or be included in activities planned for our first-time attendees, please mark the appropriate spot on your registration form.**

#### **EMAIL AND FOLLOW-UP COMMUNICATIONS:**

We do our best to keep our attendees up to date prior to the event by sharing news and announcements via email. By registering for the convention, you consent to receive those email communications including a note confirming that your convention registration has been received. If you do not receive a confirmation email within two weeks of sending in your registration fee or paying via PayPal, contact us at [members@cjci.co](mailto:members@cjci.co) (not .com).

As mentioned previously, several weeks prior to the event you will also receive a follow-up information packet via U.S. mail with pertinent details including airport-to-hotel transportation; traveling with jewelry and selling during the event; pre-conference activities; our schedule for the weekend; and area tourism suggestions. Additionally, you may check our website at any time to get the latest convention news.

#### **CONVENTION FACEBOOK GROUP:**

We love it when our convention attendees get to “meet” prior to the event! To help the process along we have established a CJCI Convention Facebook group as we did in 2016. Attendees will be invited to the group and approved to join after their registration payments are received. Look for a link to Facebook in your registration confirmation email (as mentioned above).

You’ll be able to get to know fellow attendees if you’re a first-timer, or reconnect with old friends prior to the event if you’re a convention veteran. Additionally, this group will allow you to seek roommates and make plans to carpool or caravan to the Thursday pre-conference activities, if you choose to do so. Suggestions for jewelry-related tourism in the area can be discussed, and requests for types of collectible jewelry being sought during the event will also be welcome in the group along with other convention-related questions and discussions.

We’re looking forward to spending a wonderful farewell weekend with you in October!

Melinda Lewis and Pamela Wiggins  
CJCI Co-Founders & Convention Planners